

# 2018 University Lands Partner Forum: Hunt Oil's UL Development in the Southern Midland Basin

April 25, 2018



# Agenda

- Hunt Oil's Permian Basin Position
- DrillCo Overview
- Hunt Oil's University Lands Development
  - Upton County
  - o Reagan County







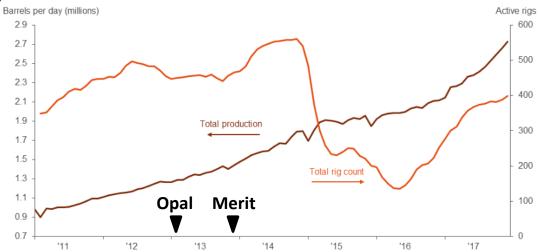
# **PERMIAN ACREAGE POSITION**



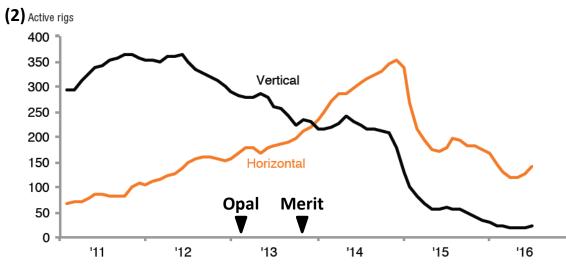


## **Key Permian Acquisitions**

#### (1) Oil Production and Rig Count



SOURCES: Energy Information Administration; Baker Hughes.



SOURCE: Baker Hughes Inc.





# Hunt Oil – Midland Basin Acreage

HOC WTX LEASEHOLD
APRIL 18, 2018 ~55,000 Gross Acres Legend **HOC Leases HOC Active Rig HOC University** Lands acreage







# **DRILLCO AGREEMENT**





### What is a "DrillCo"?

Joint venture between an E&P operator and a capital provider

#### Terms vary, but typically involve:

- Operator contributes raw, undeveloped acreage
- Capital provider provides capital to help develop acreage
  - Receives working interest (WI) in new wells
  - Generally provides operator with a carry
- Once the capital provider receives a stated economic return (e.g., IRR, ROI), some or all of capital provider's WI reverts to the operator





# DrillCo Example – Linn Energy-GSO

July 2015

GSO committed \$500 million to Linn Energy for period of 5 years

- GSO to fund 100% of new wells
- GSO to receive 85% WI in new wells
  - Linn to receive carried 15% WI
- Upon GSO achieving 15% IRR:
  - GSO's WI reduces to 5%
  - Linn's WI increases to 95%





# **DrillCo Examples**

Operator	Investor	Date	Assets	Investment (\$MM)	Investor CAPEX	Investor WI	Carry	Reversion Threshold	Investor Post- reversion WI
Linn				(SIMIM)	CAPEA	VVI		mresnoiu	reversion wi
Energy	GSO	Jul-15		\$500	100%	85%	15%	15% IRR	5%
								1.0X ROI	63%
Legacy								then	then
Reserves	TPG	Jul-15	Permian	\$150	95%	87.5%	7.5%	15% IRR	15%
								15% IRR	20%
								then	then
Alta Mesa	Bayou City	Jan-16	STACK	\$128	100%	80%	20%	25% IRR	7.5%
EP									
Energy	Apollo	Jan-17	Permian	\$450	60%	50%	10%	12% IRR	15%
California									
Resources	BSP	Feb-17	California	\$250					
California									
Resources	Macquarie	Apr-17	California	\$160	100%	90%	10%		25%
Endeavor									
Energy	Ares/DCR	Apr-17	Permian	\$300					
EOG									
Resources	Carlyle	May-17	Marmaton	\$400					
Chaparral									
Energy	Bayou City	Sep-17	STACK	\$100	100%	85%	15%	14% IRR	25%
Eclipse									
Resources	Sequel	Dec-17	Utica	\$290	65%	50%	15%		

HONT



### Hunt Oil DrillCo

June 2016

Hunt Oil Company and TPG Sixth Street Partners (TSSP) Announce Agreement to Jointly Develop Midland Basin Acreage

• Under the announced agreement, TSSP committed up to \$400 million to fund the development



http://www.macrotrends.net/2516/wti-crude-oil-prices-10-year-daily-chart, April 20, 2018



# Why?

### **Benefits to Operator**

- Access to significant amounts of capital
- WI carry
- Off-balance sheet financing

### **Benefits to Capital Provider**

- Access to operator expertise
- Access to direct investment in premier acreage
  - Investment not subordinated in case of bankruptcy
- Opportunity for significant capital deployment
- Familiar ROI/IRR thresholds







# **UNIVERSITY LANDS DEVELOPMENT**

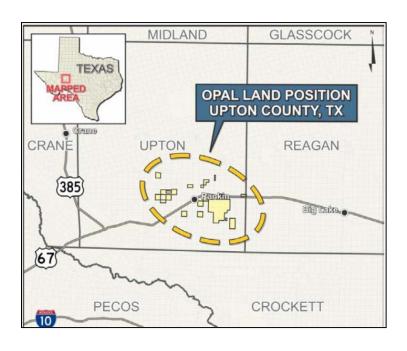


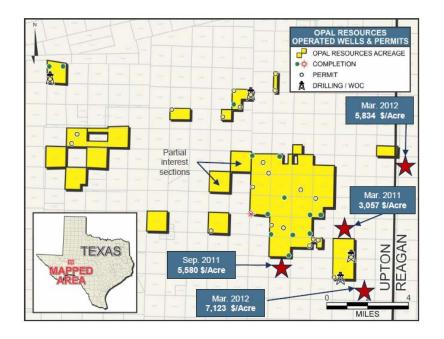


### **Asset Acquisition**

**Step 1** – Acquired Opal Resources' Upton Co. assets in Q1 2013 at an attractive valuation

Included large contiguous acreage position on University Lands (UL) leases



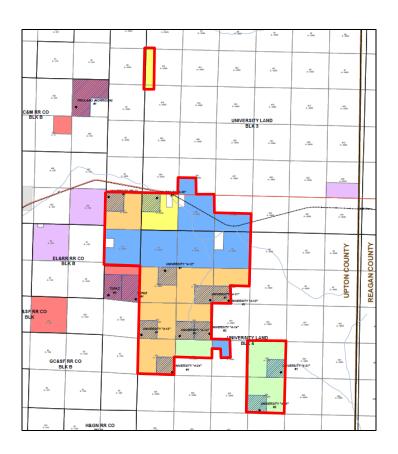






### Lease Consolidation

**Step 2** – Consolidated individual UL leases into a single Drilling and Development Unit (DDU), enabling more disciplined and strategic development



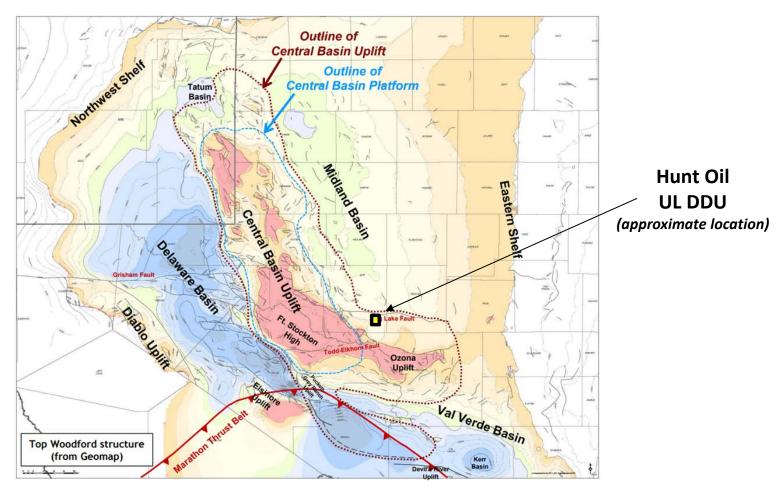




# **Initial Development**

### **Step 3** – Between 2013-2015, drilled 5 horizontal wells on UL acreage

Suspended drilling program in 2015

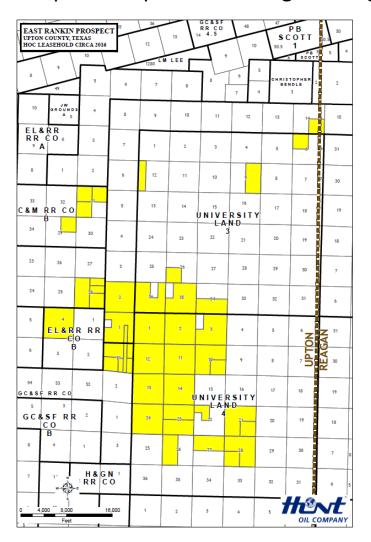


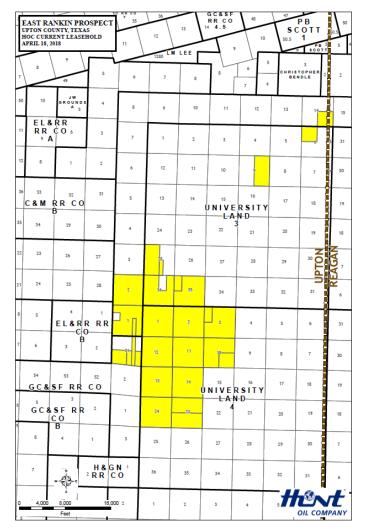




### **Asset Rationalization**

**Step 4** – Optimized position through strategic acquisitions, divestitures, and trades









### Lease Renegotiation

**Step 5** – Renegotiated UL Drilling and Development Unit Agreement in 2016-2017 to include a sliding-scale royalty to enhance returns in lower price environment and encourage development

### **EP Energy Example:**

Royalty associated with sliding scale framework:

- 12.5% <= \$50 WTI
- 18.75% <= \$60 WTI
- 25% <= \$80 WTI
- 28% > \$80 WTI

### Wolfcamp: UL Amendment Drives Increased Development

- >> Executed UL development amendment in May
- Key benefits
  - >> Provides flexibility to extend leasehold timeframe to EOY 2021
  - Improves well returns in the current price environment
- Key terms
  - >> Annual well completion requirements
  - >> Sliding scale royalty framework

Catalyst for capital shift to Wolfcamp

EP ENERGY\* 9





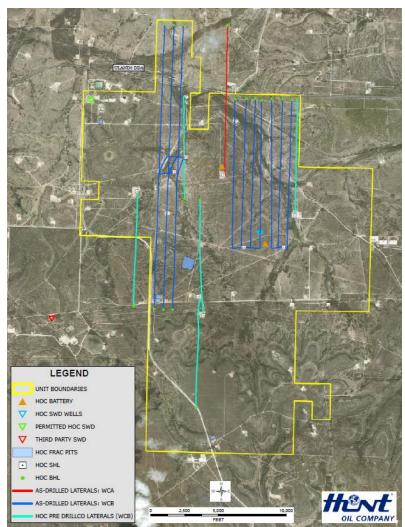
# **Development Optimization**

**Step 6** – Applied Basin-level technical learnings to UL development in order to improve

performance

Restarted operated drilling program in 2017

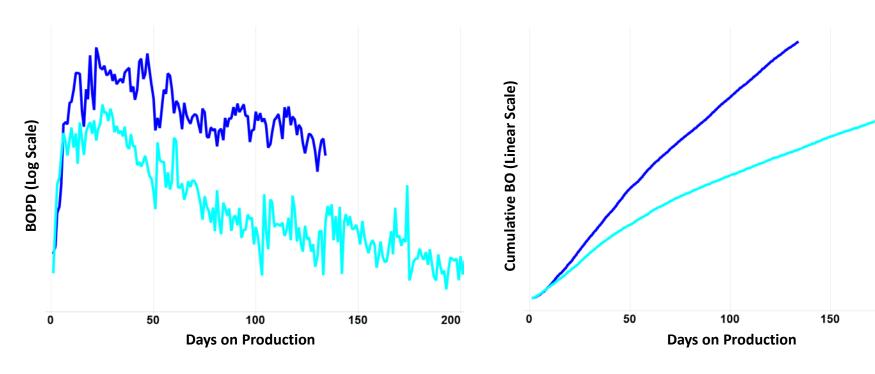
- Drilled & Completed 13 new Wolfcamp B horizontals on UL DDU
  - o 7 wells online Q4 2017
  - 6 wells online Q2 2018
- Plan to spud next pad in Q2 2018







# Improved Production Performance



- Historical Average (5 wells)
- Current Average (7 wells)

#### **Design Changes:**

Historical (2013-2015): 7,500', 25 stages (300' stg spacing), 1,000 lbs/ft

Current (2017): 10,000', 53 stages (190' stg spacing), 1,500 lbs/ft



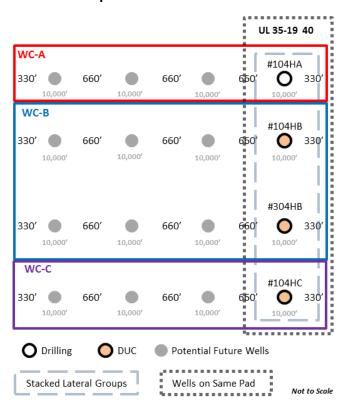
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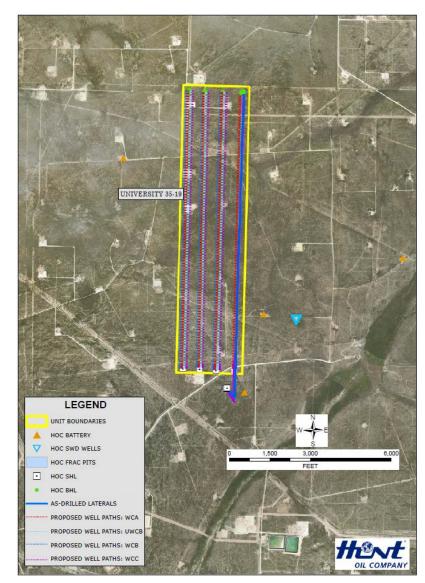


# Reagan County – University 35-19 Development

### Currently drilling 4 horizontals targeting:

- Wolfcamp A
- Upper Wolfcamp B
- Lower Wolfcamp B
- Wolfcamp C











# **QUESTIONS?**

